| REPORT REFERENCE<br>NO.       | RC/18/5  |
|-------------------------------|--|
| MEETING                       | RESOURCES COMMITTEE  |
| DATE OF MEETING               | 8 FEBRUARY 2018  |
| SUBJECT OF REPORT             | TREASURY MANAGEMENT PERFORMANCE 2017-2018: QUARTER 3   |
| LEAD OFFICER                  | DIRECTOR OF FINANCE (TREASURER)  |
| RECOMMENDATIONS               | That the performance in relation to the treasury management activities of the Authority for 2017-18 (to December 2017) be noted.   |
| EXECUTIVE SUMMARY             | The Chartered Institute of Public Finance and Accountancy (CIPFA) issued a Code of Practice for Treasury Management. The Code suggests that members should be informed of Treasury Management activities at least twice a year, but preferably quarterly. This report therefore ensures this Authority is embracing Best Practice in accordance with CIPFA's Code of Practice. |
| RESOURCE<br>IMPLICATIONS      | As indicated within the report.  |
| EQUALITY IMPACT<br>ASSESSMENT | An initial assessment has not identified any equality issues emanating from this report.   |
| APPENDICES                    | Appendix A – Investments held as at 31 December 2017.  |
| LIST OF BACKGROUND PAPERS     | Treasury Management Strategy (including Prudential and Treasury Indicators) Report DSFRA/17/3 – as approved at the meeting of the DSFRA meeting held on the 17 February 2017.  |

#### 1. INTRODUCTION

- 1.1 The Treasury Management Strategy for Devon and Somerset FRA has been underpinned by the adoption of the Chartered Institute of Public Finance and Accountancy's (CIPFA) Treasury Management in Public Services Code of Practice (the Code) and the CIPFA Prudential Code. The Code recommends that members be updated on treasury management activities regularly (TMSS, annual and midyear reports). This report, therefore, ensures this Authority is implementing best practice in accordance with the Code and includes:
  - The creation and maintenance of a Treasury Management Policy Statement, which sets out the policies and objectives of the Authority's treasury management activities:
  - The creation and maintenance of Treasury Management Practices, which set out the manner in which the Authority will seek to achieve those policies and objectives;
  - The receipt by the full Authority of an annual Treasury Management Strategy Statement - including the Annual Investment Strategy and Minimum Revenue Provision Policy - for the year ahead, a Mid-year Review Report and an Annual Report (stewardship report) covering activities during the previous year;
  - The delegation by the authority of responsibilities for implementing and monitoring treasury management policies and practices and for the execution and administration of treasury management decisions.
- 1.2 Treasury management in this context is defined as:
  - "The management of the local authority's cash flows, its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks."
- 1.3 The preparation of this report demonstrates that the Authority is implementing best practice in accordance with the code.

## 2. **ECONOMIC BACKGROUND**

- 2.1 **UK.** After the UK economy surprised on the upside with strong growth in 2016, growth in 2017 was disappointingly weak in the first half of the year; quarter 1 came in at only +0.3% (+1.7% y/y) and quarter 2 was +0.3% (+1.5% y/y), which meant that growth in the first half of 2017 was the slowest for the first half of any year since 2012. The main reason for this has been the sharp increase in inflation, caused by the devaluation of sterling after the referendum, feeding increases in the cost of imports into the economy. This has caused, in turn, a reduction in consumer disposable income and spending power and so the services sector of the economy, accounting for around 75% of GDP, has seen weak growth as consumers cut back on their expenditure.
- 2.2 However, growth picked up in quarter 3 to 0.4% and in quarter 4 there have been encouraging statistics from the manufacturing sector which is seeing strong growth, particularly as a result of increased demand for exports. It has helped that growth in the EU, our main trading partner, has improved significantly over the last year. However, this sector only accounts for around 11% of GDP so expansion in this sector will have a much more muted effect on the average total GDP growth figure for the UK economy as a whole. Growth in quarter 4 is expected to be around 0.4% again which would see annual growth in 2017 coming in at around 1.7 1.8%, almost as strong as the recently upwardly revised figure for 2016 of 1.8%, (which meant that the UK was equal to Germany as having the strongest GDP growth figure for the G7 countries in 2016).

- 2.3 The Monetary Policy Committee (MPC) meeting of 14 September 2017 surprised markets and forecasters by suddenly switching to a much more aggressive tone in its words warning that Bank Rate will need to rise. Recent Bank of England Inflation Reports have flagged up that they expected CPI inflation to peak at just over 3% in late 2017. before falling back to near to its target rate of 2% in two years' time. Inflation actually came in at 3.1% in November. The reason why the MPC became so aggressive with its wording in September and November around increasing Bank Rate was due to an emerging view that with unemployment falling to only 4.3%, the lowest level since 1975, and improvements in productivity being so weak, that the amount of spare capacity in the economy was significantly diminishing towards a point at which they now needed to take action. In addition, the MPC took a more tolerant view of low wage inflation as this now looks like a common factor in nearly all western economies as a result of increasing globalisation. This effectively means that the UK labour faces competition from overseas labour e.g. in outsourcing work to third world countries, and this therefore depresses the negotiating power of UK labour. However, the Bank was also concerned that the withdrawal of the UK from the EU would effectively lead to a decrease in such globalisation pressures in the UK, and so would be inflationary over the next few years.
- 2.4 It was therefore no surprise that the MPC increased Bank Rate by 0.25% to 0.5% in November. However, their forward guidance of two more increases of 0.25% by 2020 was viewed as being more dovish than markets had expected. However, some forecasters are flagging up that they expect growth to improve significantly in 2018, as the fall in inflation will bring to an end the negative impact on consumer spending power while a strong export performance will compensate for weaker services sector growth. If this scenario were to materialise, then the MPC would have added reason to embark on more than one increase in Bank Rate during 2018. While there is so much uncertainty around the Brexit negotiations, consumer confidence, and business confidence to spend on investing, it is far too early to be confident about how the next two years will pan out.
- EU. Economic growth in the EU, (the UK's biggest trading partner), had been lack lustre for several years after the financial crisis despite the ECB eventually cutting its main rate to -0.4% and embarking on a massive programme of QE. However, growth picked up in 2016 and now looks to have gathered ongoing substantial strength and momentum thanks to this stimulus. GDP growth was 0.6% in quarter 1 (2.1% y/y), 0.7% in quarter 2 (2.4% y/y) and 0.6% in quarter 3 (2.6% y/y). However, despite providing massive monetary stimulus, the European Central Bank is still struggling to get inflation up to its 2% target and in November inflation was only 1.2%. It is therefore unlikely to start on an upswing in rates until possibly towards the end of 2019.
- 2.7 **USA.** Growth in the American economy has been volatile in 2015 and 2016. 2017 followed that path again with quarter 1 coming in at only 1.2% but quarter 2 rebounding to 3.1% and quarter 3 coming in at 3.2%, the first time since 2014 that two successive quarters have been over 3%. Unemployment in the US has also fallen to the lowest level for many years, reaching 4.1% in November, while wage inflation pressures, and inflationary pressures in general, have been building. The Fed has started on an upswing in rates with four increases since December 2016 to lift the central rate to 1.25 1.50%. There could then be another four more increases in 2018. In October, the Fed became the first major western central bank to make a start on unwinding quantitative easing by phasing in a start to a gradual reduction of reinvesting maturing debt.

- 2.8 **Chinese economic growth** Chinese economic growth has been weakening over successive years, despite repeated rounds of central bank stimulus and medium term risks are increasing. Major progress still needs to be made to eliminate excess industrial capacity and the stock of unsold property, and to address the level of non-performing loans in the banking and credit systems.
- Japan GDP growth has been gradually improving during 2017 to reach an annual figure of 2.1% in quarter 3. However, it is still struggling to get inflation anywhere near to its target of 2%, despite huge monetary and fiscal stimulus. It is also making little progress on fundamental reform of the economy.

# Interest Rate Forecasts

2.10 The Authority's treasury advisor, Link Asset Services (formerly Capita Asset Services), has provided the following forecast:

| Link Asset Services Interest Rate View |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|  | Mar-18 | Jun-18 | Sep-18 | Dec-18 | Mar-19 | Jun-19 | Sep-19 | Dec-19 | Mar-20 | Jun-20 | Sep-20 | Dec-20 | Mar-21 |
| Bank Rate                              | 0.50%  | 0.50%  | 0.50%  | 0.75%  | 0.75%  | 0.75%  | 0.75%  | 1.00%  | 1.00%  | 1.00%  | 1.25%  | 1.25%  | 1.25%  |
| 5yr PWLB rate                          | 1.60%  | 1.60%  | 1.70%  | 1.80%  | 1.80%  | 1.90%  | 1.90%  | 2.00%  | 2.10%  | 2.10%  | 2.20%  | 2.30%  | 2.30%  |
| 10yr PWLB rate                         | 2.20%  | 2.30%  | 2.40%  | 2.40%  | 2.50%  | 2.60%  | 2.60%  | 2.70%  | 2.70%  | 2.80%  | 2.90%  | 2.90%  | 3.00%  |
| 25yr PWLB rate                         | 2.90%  | 3.00%  | 3.00%  | 3.10%  | 3.10%  | 3.20%  | 3.20%  | 3.30%  | 3.40%  | 3.50%  | 3.50%  | 3.60%  | 3.60%  |
| 50yr PWLB rate                         | 2.60%  | 2.70%  | 2.80%  | 2.90%  | 2.90%  | 3.00%  | 3.00%  | 3.10%  | 3.20%  | 3.30%  | 3.30%  | 3.40%  | 3.40%  |

- 2.11 Link Asset Services undertook its last review of interest rate forecasts on 7 November after the quarterly Bank of England Inflation Report and MPC meeting. As expected, the MPC policy raised Bank Rate by 0.25% to 0.50%. The MPC also gave forward guidance that they expected to raise Bank Rate by 0.25% only twice more in the next two years to reach 1.0% by 2020. This was very much in line with previous guidance that Bank Rate would only go up very gradually and to a limited extent.
- 2.12 The overall balance of risks to economic recovery in the UK is probably currently to the downside due to the uncertainties around Brexit; however, given those uncertainties, there is a wide diversity of possible outcomes for the strength of economic growth and inflation, and the corresponding speed with which Bank Rate could go up.

#### 3. TREASURY MANAGEMENT STRATEGY STATEMENT

#### ANNUAL INVESTMENT STRATEGY

- 3.1 The Authority's Annual Investment Strategy, which is incorporated in the Treasury Management Strategy Statement (TMSS) was approved by the Authority on the 17 February 2017. It outlines the Authority's investment priorities as follows:
  - Security of Capital
  - Liquidity
  - Yield

- The Authority will also aim to achieve the optimum return on investments commensurate with the proper levels of security and liquidity. In the current economic climate it is considered appropriate to keep a significant proportion of investments short term. This will not only cover short term cash flow needs but will also seek out value available in significantly higher rates in periods up to 12 months with highly credit rated financial institutions using the Link suggested creditworthiness matrices, including Credit Default Swap (CDS) overlay information provided by Link.
- 3.3 A full list of investments held as at 31 December 2017 are shown in Appendix A.
- The average level of funds available for investment purposes during the quarter was £41.179m (£40.4397 in Quarter 2). These funds were available on a temporary basis and the level of funds was dependent on the level of reserves, timing of precept payments, receipt of grants and progress on the Capital Programme.

| Benchmark        | Benchmark Return | Authority<br>Performance | Investment interest to Quarter 3 |
|------------------|------------------|--------------------------|----------------------------------|
| 3 Month<br>LIBID | 0.35%            | 0.59%                    | £0.082m.                         |

3.5 As illustrated, the Authority outperformed the 3 month LIBID benchmark by 0.24bp. It is currently anticipated that the actual investment return for the whole of 2017-18 will exceed the Authority's budgeted investment target of £79k by £108k.

#### **BORROWING STRATEGY**

#### **Prudential Indicators:**

- 3.6 It is a statutory duty for the Authority to determine and keep under review the "Affordable Borrowing Limits". The Authority's approved Prudential Indicators (affordability limits) are outlined in the approved TMSS.
- 3.7 A full list of the approved limits (as amended) are included in the Financial Performance Report 2017-2018, considered elsewhere on the agenda, which confirms that no breaches of the Prudential Indicators were made in the period to December 2017 and that there are no concerns that they will be breached during the financial year.

#### Current external borrowing

The Authority has not taken any external loans since June 2012 and has been using cash resources to meet any capital expenditure. The amount of outstanding external borrowing as at 31 December 2017 was £25.677m, forecast to reduce to £25.630m by the end of the financial year as a result of natural loan repayments. All of this debt is at fixed rate with the remaining principal having an average rate of 4.233% and average life of 27.86 years.

# Loan Rescheduling

3.9 No debt rescheduling was undertaken during the quarter. The Authority will continue to work closely with our treasury advisors to explore any opportunities to repay existing loans, however current Public Works Loan Board early repayment rates mean there is no financial benefit in undertaking premature loan repayment at this time.

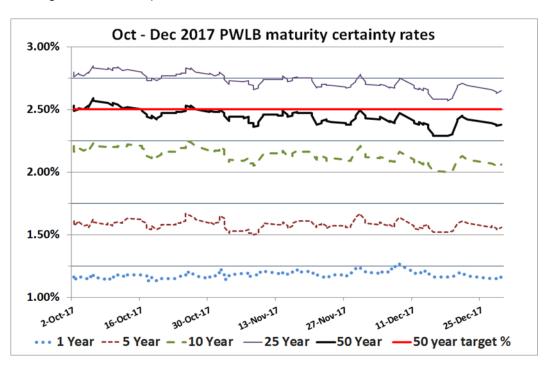
## **New Borrowing**

- 3.10 As depicted in the graph(s) below, there has been significant volatility in PWLB rates during the final weeks of quarter 2 following the September MPC meeting and the suggestion that Bank Rate will need to increase sooner than markets initially anticipated, partly because of inflation concerns and also because of the tightening labour market.
- 3.11 No new borrowing was undertaken during the quarter and none is planned during 2017-18 as a result of the Authority's adopted financial strategy to utilise revenue funds (revenue budget and reserves) to finance capital investment needs for the medium term.

PWLB rates quarter ended 31 December 2017

|         | 1 Year     | 5 Year     | 10 Year    | 25 Year    | 50 Year    |
|---------|------------|------------|------------|------------|------------|
| Low     | 1.13%      | 1.50%      | 2.00%      | 2.57%      | 2.29%      |
| Date    | 02/10/2017 | 08/11/2017 | 18/12/2017 | 18/12/2017 | 15/12/2017 |
| High    | 1.27%      | 1.67%      | 2.25%      | 2.85%      | 2.59%      |
| Date    | 08/12/2017 | 25/10/2017 | 25/10/2017 | 06/10/2017 | 06/10/2017 |
| Average | 1.18%      | 1.58%      | 2.13%      | 2.73%      | 2.44%      |

3.12 Borrowing rates for this quarter are shown below.



## Borrowing in Advance of Need

3.13 The Authority has not borrowed in advance of need during this quarter.

## 4. SUMMARY AND RECOMMENDATION

4.1 In compliance with the requirements of the Chartered Institute of Public Finance and Accountancy Code of Practice of Treasury Management, this report provides the Committee with the first quarter report on treasury management activities for 2017-2018 to December 2017. As is indicated in this report, none of the Prudential Indicators have been breached, and a prudent approach has been taken in relation to investment decisions taken so far, with priority being given to liquidity and security over yield. Whilst investment returns are still low as a consequence of the fall in interest rates, the Authority is still anticipating that investment returns will meet the budgeted target.

AMY WEBB
Director of Finance & Treasurer

# **APPENDIX A TO REPORT RC/18/5**

|                         | Maximum to  | Total amount | Call or | Period         | Interest |  |
|-------------------------|-------------|--------------|---------|----------------|----------|--|
| Counterparty            | be invested | invested     | Term    | invested       | rate(s)  |  |
|                         | £m          | £m           |         |                |          |  |
| Santander               | 7           | 1            | Т       | 6 Months       | 0.34     |  |
|                         |             | 2            | Т       | 6 Months       | 0.34     |  |
|                         |             | 1            | Т       | 6 Months       | 0.40     |  |
|                         |             | 1            | Т       | 6 Months       | 0.53     |  |
| Qatar National Bank     | 1           | 1            | Т       | 1 Year         | 0.82     |  |
| Bank of Scotland        | 7           | 2.1          | Т       | 6 Months       | 0.36     |  |
|                         |             | 1.5          | Т       | 6 Months       | 0.36     |  |
| Goldman Sachs           | 7           | 2            | T       | 6 Months       | 0.67     |  |
|                         |             | 5            | T       | 6 Months       | 0.58     |  |
| Sumitomo Mitsui         | 7           | 3.2          | Т       | 6 Months       | 0.31     |  |
|                         |             | 1.8          | T       | 6 Months       | 0.44     |  |
| Lloyds Bank             | 2           | 2            | T       | 1 Year         | 0.90     |  |
| Nationwide              | 4           | 2            | T       | 6 Months       | 0.30     |  |
| Barclays FIBCA          | 2           | 0.001        | С       | Instant Access | Variable |  |
| Barclays                | 8           | 3            | Т       | 1 Year         | 0.55     |  |
|                         |             | 2            | Т       | 6 Months       | 0.30     |  |
|                         |             | 3            | Т       | 6 Months       | 0.42     |  |
| Standard Life Money     |             |              |         |                |          |  |
| Market Fund             | 6           | 2.7          | С       | Instant Access | Variable |  |
| Local Authority         | 5           | 2            | Т       | 6 Months       | 0.52     |  |
| Total invested as at 31 |             |              |         |                |          |  |
| December 2017           |             | 38.301       |         |                |          |  |